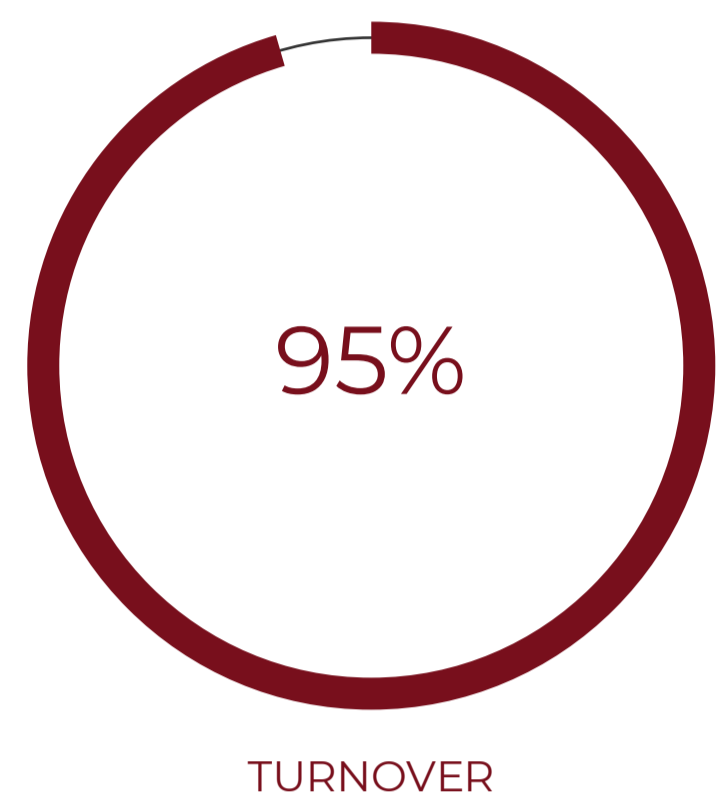
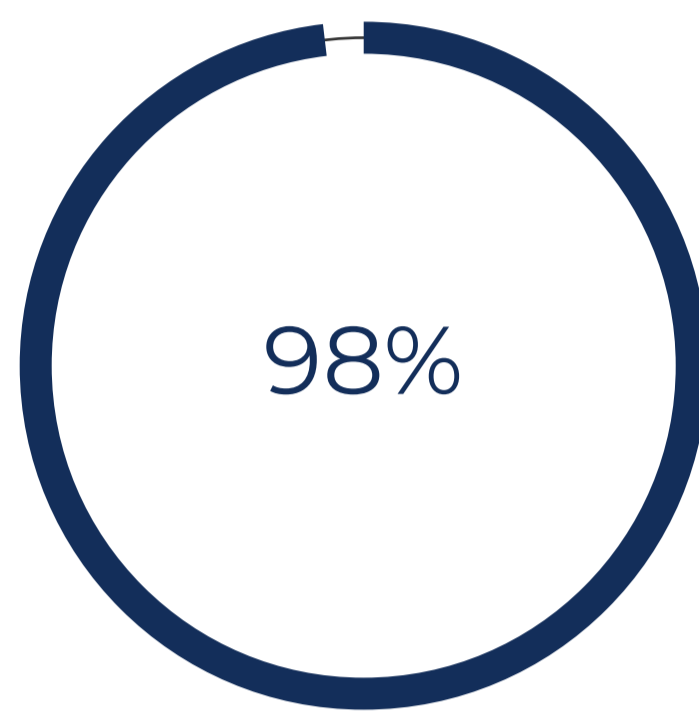




HANDS-ON INVESTORS. SCALING UP COMPANIES

Designed for Growth

Livonia Partners is an investment team based in the Baltics. We currently manage €83 million of equity capital to invest into companies in the Baltic region and beyond. The fund's investors are domestic and international institutional investors such as pension funds, insurance companies and development finance institutions. We identify investment opportunities with high potential and provide the relevant resources and operational hands-on expertise to realise growth. We value transparency and trust as we work to nurture the growth of our portfolio companies. Our team is attentive, approachable and diverse in experience.



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The experience of our investment team and prior track record combine for a focus in the manufacturing, telecommunications and IT, business services, consumer, financial and other sectors. We provide financial resources for medium-sized companies in combination with knowledge, experience and high operational value add.

TEAM



OUR PREVIOUS AND CURRENT INVESTMENTS



I'm here to create
meaningful and lasting
relationships with my clients



Kristīne Bērziņa



Kristīne co-founded Livonia Partners. She brings to Livonia Partners her diverse experience in investing, transaction advisory, corporate strategy and operational management. Since 2008 she has co-funded and developed private equity investments alongside US-based MVC Capital (NYSE:MVC), having invested in Fima and Centile. Previously she spent over 10 years with PwC Consulting and IBM Business Consulting Services in Riga, New York and London, and later worked at Lattelecom, a Latvian telecommunications and internet service provider company, as Director of Corporate Development.

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Livonia is registered with and regulated by the Latvian Financial and Capital Markets Commission

LIVONIA
PARTNERS

Realized investments

We have also invested in the following companies from our predecessor investment vehicles LHV Capital I and Mindport:

Archyvu Centras

www.archyvusistemas.lt/en

Archyvu Centras is the largest outsourced document storage and records management company in the Baltics with nearly 300 km of storage capacity. The company also offers records destruction, digital archiving, scanning and other ancillary services to over 250 corporate customers. Founded in 2001, Archyvu Centras has established market-leading positions in Estonia and Lithuania, and has been growing rapidly in Latvia. In 2016, LHV Capital sold the company to NYSE-listed Iron Mountain, the world's largest archive services firm.

Vēju spektras

www.vejuspektras.lt

Vēju spektras was at the time the largest producer and seller of wind energy to the national electricity grid in the Baltics. The company's 30 MW plant with 15 high quality Enercon wind turbines is located in Kretinga and is covered by Enercon Partner Concept guaranteeing 97% operating efficiency. In 2011 Vēju Spektras was sold to INTER RAO Lietuva, a subsidiary of a Russian electricity conglomerate.

Qvalitas

www.qvalitas.ee

Qvalitas Medical Centre provides occupational healthcare services to companies and specialised healthcare solutions to private clients in Estonia. Qvalitas offers complex healthcare plans to business clients, including risk assessment of the working environment, check-ups for employees by general or specialist doctors, diagnostic procedures, vaccinations, training courses, and health- and ergonomics-related consultations. The company is also licensed to inspect the health of high-risk professionals, such as pilots and flight crews. In 2016, Qvalitas was sold to Baltic private equity investor Baltcap.

Baltic Ticket Holdings

www.piletilevi.ee

Baltic Ticket Holdings is the market-leading ticketing company offering services to entertainment, sporting, and theatre events across Estonia, Latvia, Lithuania and Belarus. Baltic Ticket Holdings group's companies maintain a dominant share in the fast growing Baltic ticketing market, selling via online and more than 400 physical locations. LHV Capital has acquired and combined Estonian and Latvian companies in 2007. The company later expanded to Lithuania and Belarus. Baltic Ticket Holdings has developed a leading-edge ticketing technology as the business transformed from physical to electronic tickets, and now mobile. Baltic Ticket Holdings was sold to strategic buyer Kassir.Ru in 2013.

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VI. CILVĒKI

Monohromi fotoattēli - dokumentālisms, pamatīgums.
Akcentēts katra cilvēka motto.

Nosaukumi, virsraksti un galvenās ziņas - underlined (svarīgums),
kā arī sasauce ar LP logo līniju.

Kontrastaini krāsu laukumi (balts V.S. identitātes krāsas) - dalījumi
tēmās:

balts + identitātes krāsas:

Sarkanā vairāk izmantota saturam par LP,

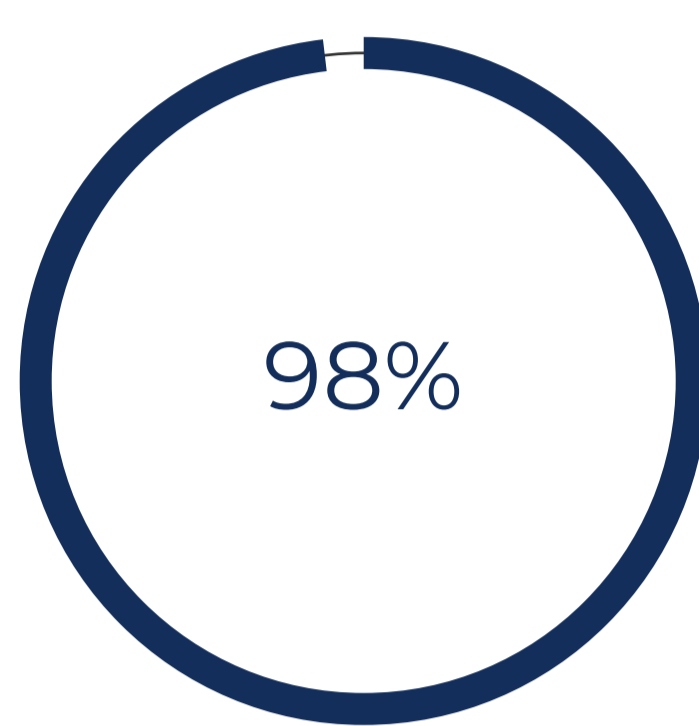
Zilā vairāk lietota saturam par klientiem



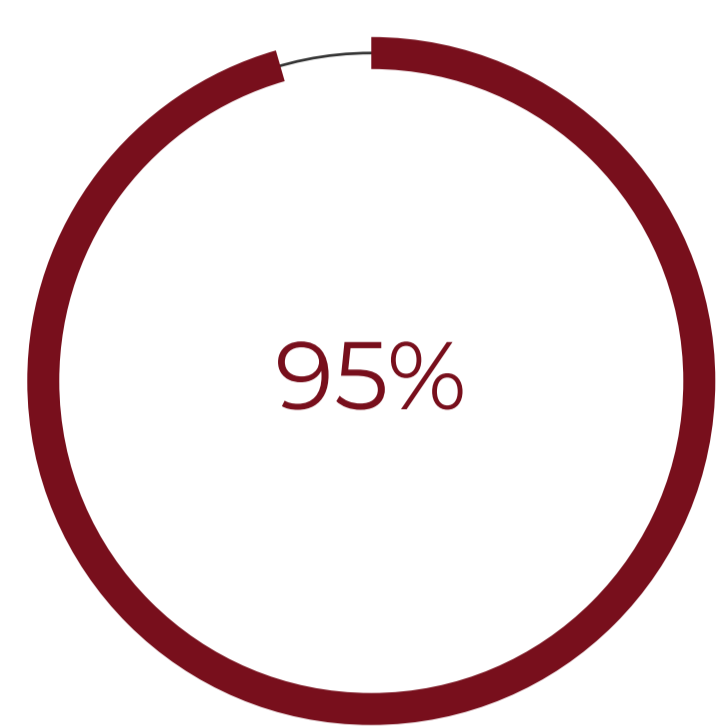
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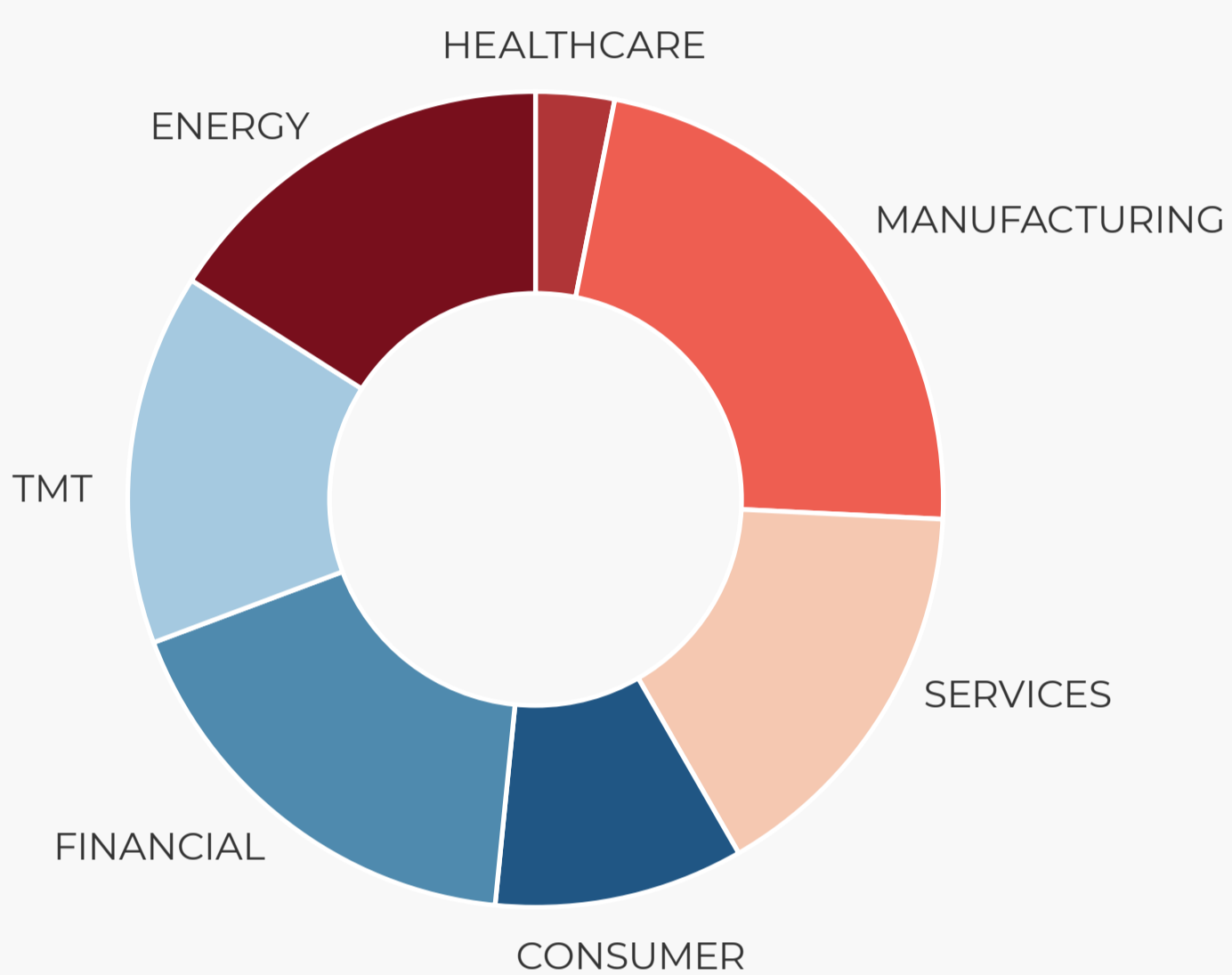
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INVESTMENTS



TURNOVER



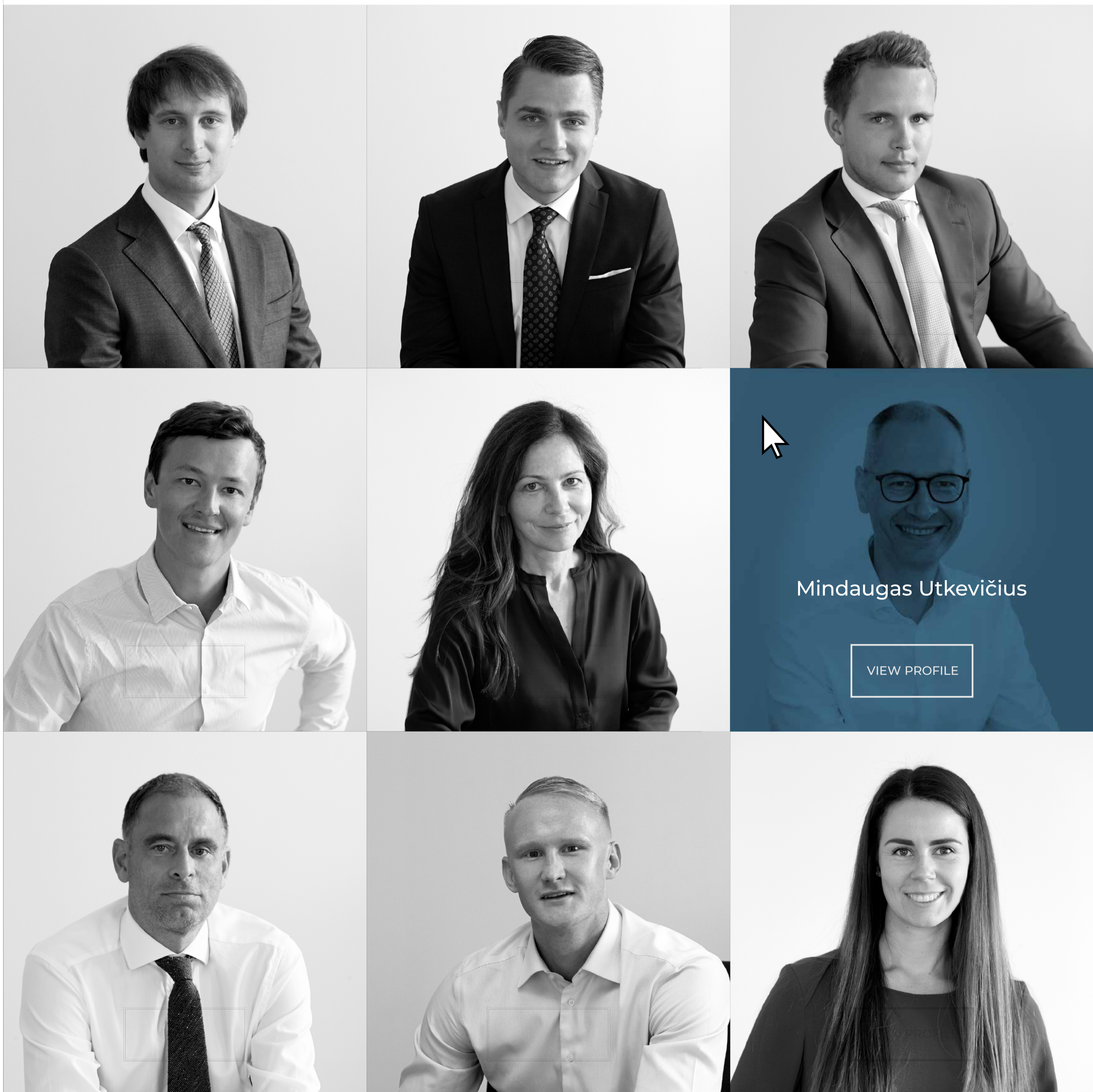
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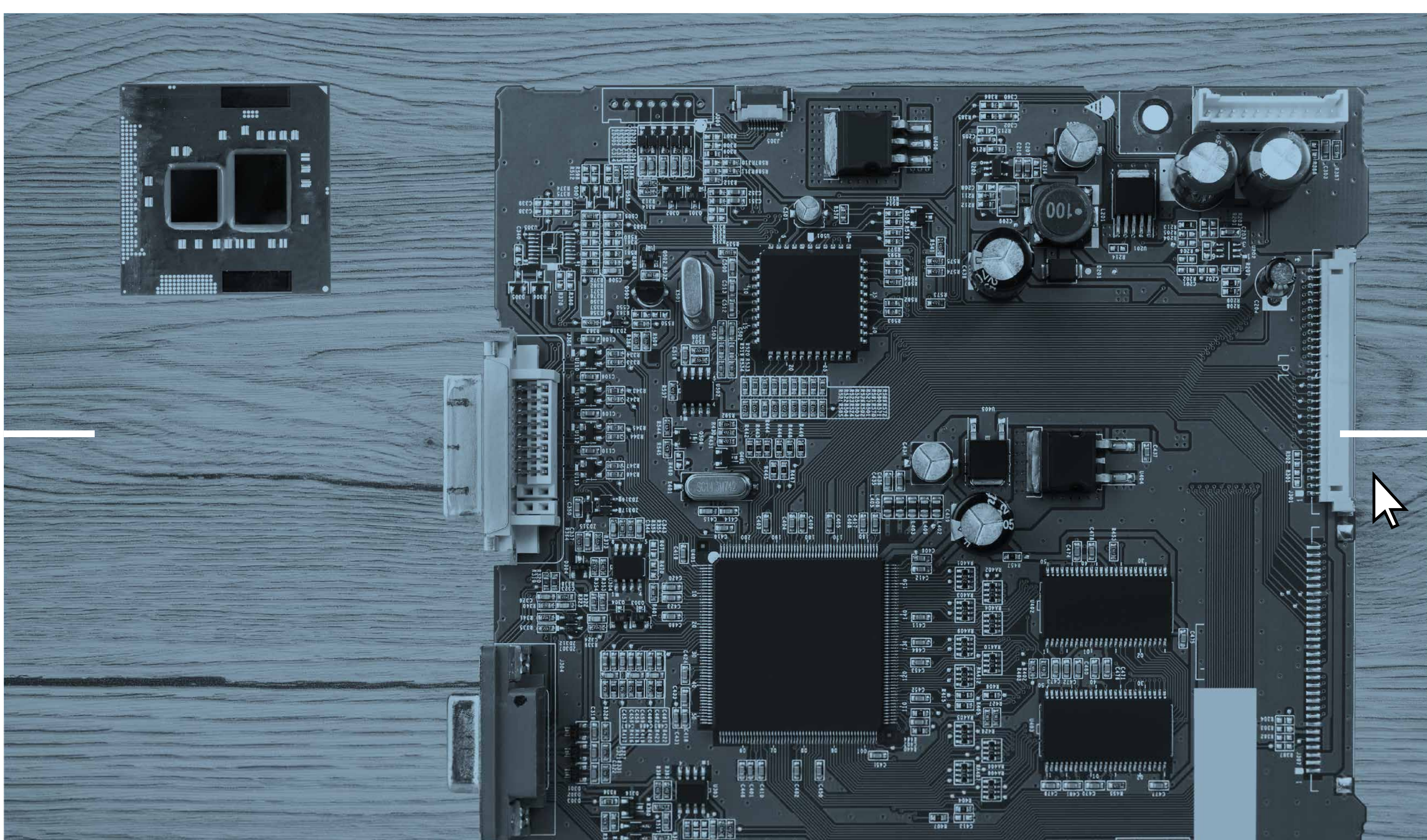
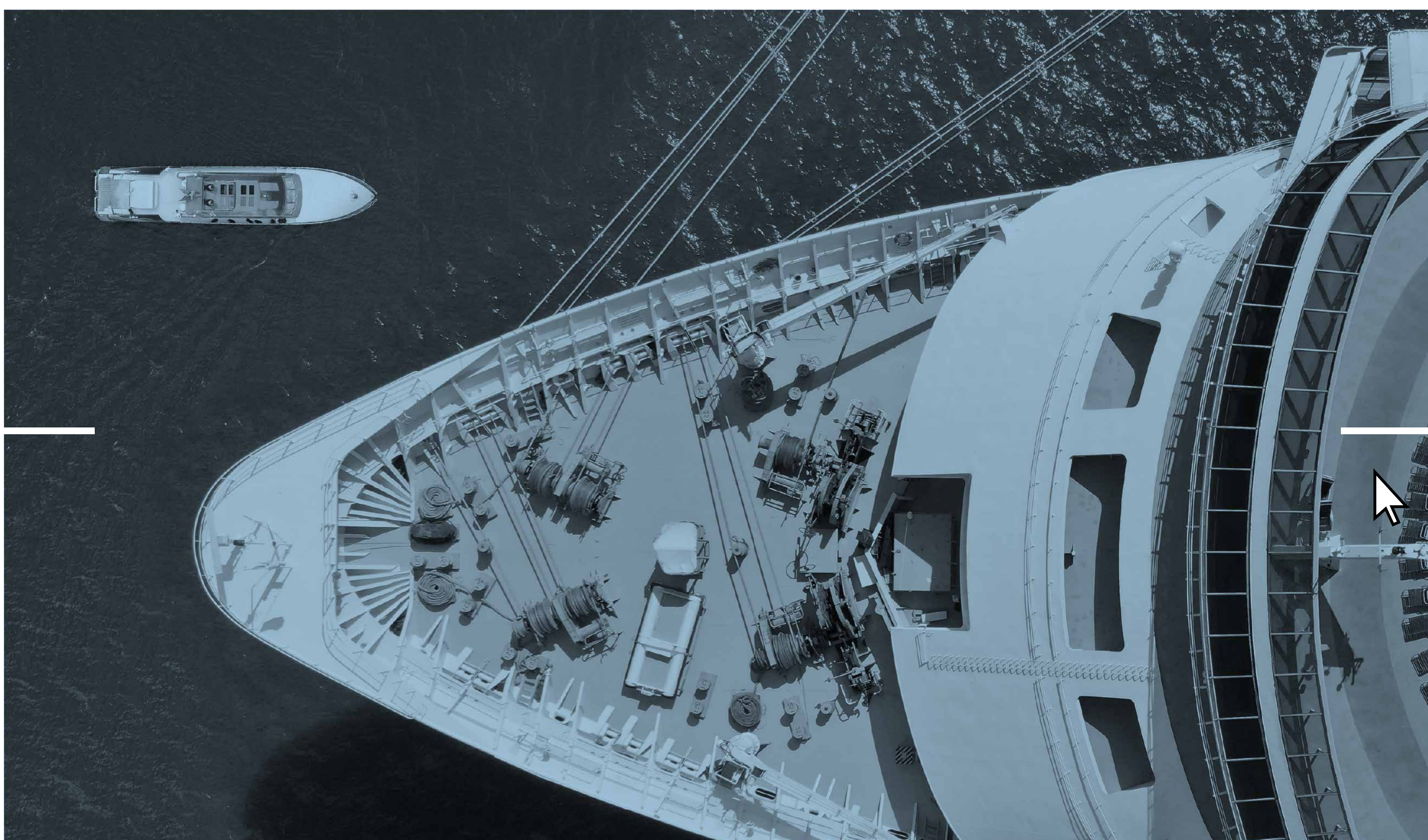
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LIVONIA
PARTNERS

V2. NO MAZA uz LIELU

Monohromi, tonēti fotoattēli - dokumentālisms, pamatīgums. Sākumlapā foto vai ilustrācija, kas raksturo ideju "no maza uz lielu", nomainās apm. 4 attēli. Attēlus ieteicams ņemt no esošo klientu nozarēm.

Akcentēts katra cilvēka motto.



V2. NO MAZA uz LIELU. Attēlu skices